

# Private-Sector Development, the Role of Industry Associations and Industry Self Regulation

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## The American National Standards Institute (ANSI) ...

*“...empowers its members and constituents to strengthen the U.S. marketplace position in the global economy.”*

# Standards in Energy Sector:



“International” standards ....

... are really US or UK standards.

# Energy Chamber response:



- Addressing concerns over HSE pre-qualification (companies)
- Helping implement competency assurance systems (individuals)

# Competency Assurance

## Problem

- Operating companies began demanding that service companies prove they had a competent workforce. This created an advantage for service companies from countries with established national systems (especially UK).

## Solution

- Develop a T&T competency assurance system for the energy sector, increase the capacity of the National Training Agency and support local service companies to become certified assessment centres.



**EICDI™**

# Energy Industry Competency Development Initiative



- Obtained grant funding from CDE and signed MoU with National Training Agency.
- Designed competency framework system.
- Developing job standards for technicians and craft workers in energy sector.



- Trained hundreds of assessors and verifiers.
- Six local service companies soon to be certified as approved assessment centres.

# Issues



- Affordability for service companies in boom and bust economy.
- Government funding for *training* not to competency development.
- Buy-in from operators
- Have to show we exceed international standards

# HSE pre-qualification

## Problem

- Local contractors and service companies complained that they had to pre-qualify with each operator and that the system was manipulated against them to exclude local companies.

## Solution

- A uniform pre-qualification system across all operators and an independent certification system.





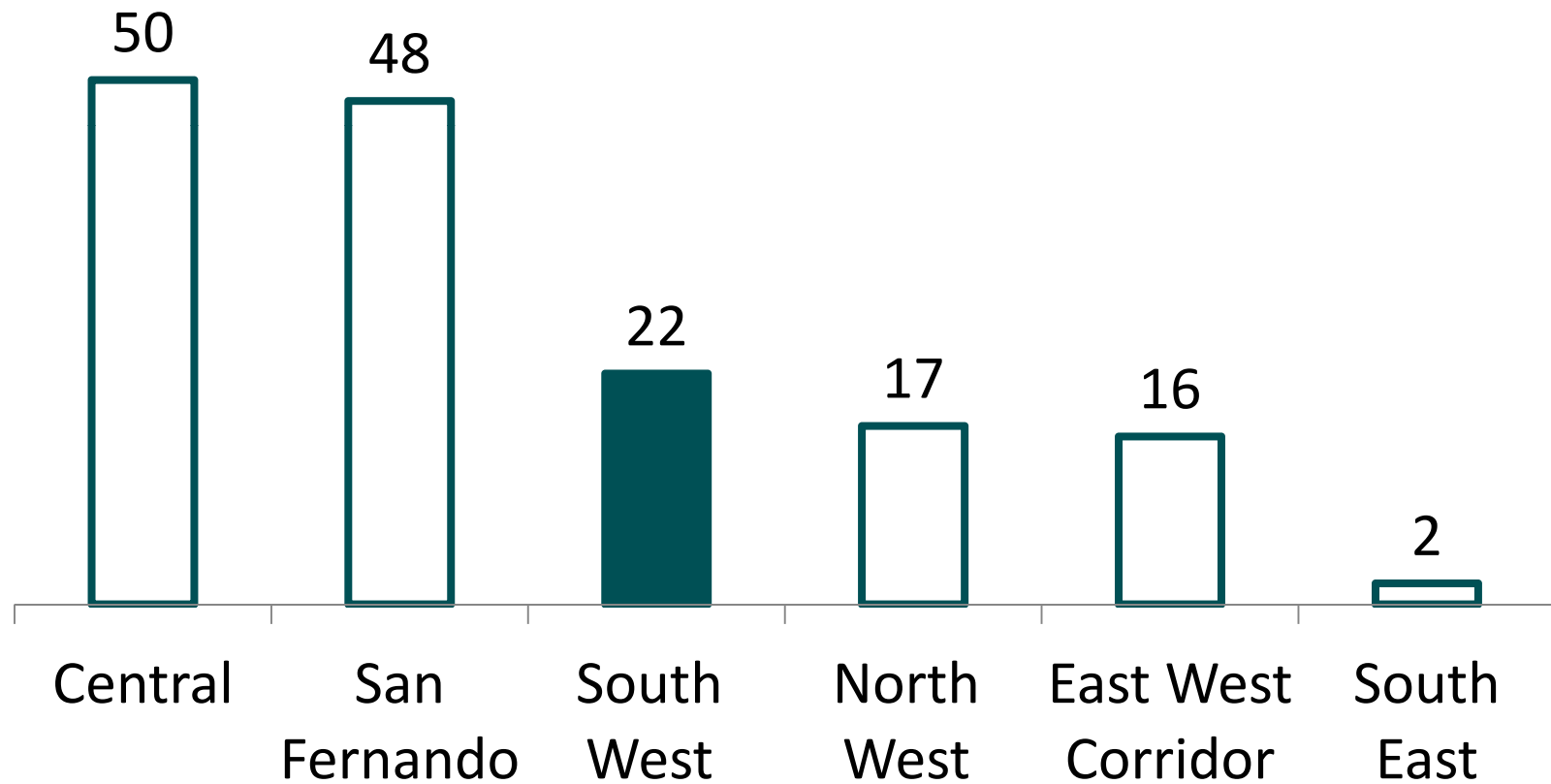
**Safe TO Work**

# Safe to Work



- Developed uniform HSE pre-qualification requirements, through consultation.
- Created STOW Implementation Board, as custodians of requirements.
- Trained local professionals as assessors.
- Successfully lobbied 23 operators to sign STOW Charter – agreeing to make it a mandatory requirement for all service companies and contractors.
- Obtained funding support to help smaller local contractors and service companies (IADB – MIF).
- Certified 160 service companies and contractors to date.

# STOW Certified Facilities by Area



# CSR and standards



- Driving standards and business development